



Delta Engineers & Architects, P.C.'s Estimating Department Are your estimates keeping up with these difficult economic times?

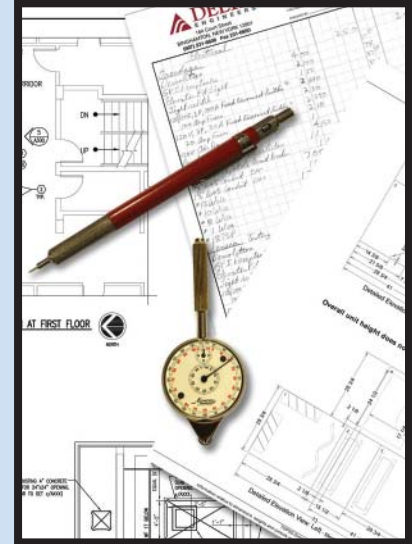
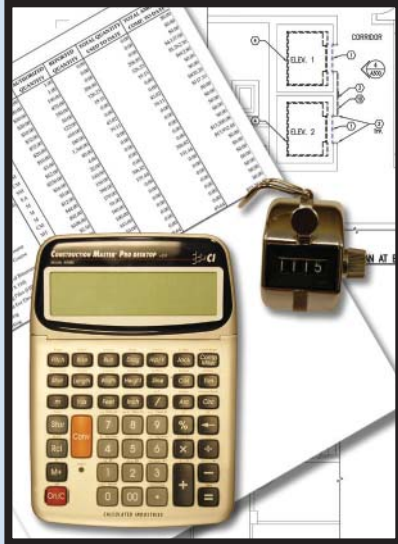


Photo of Russ Straka, One of Delta's Cost Estimating Team Members

Delta Engineers' Cost Estimating Department: Helping our clients meet their budgets in this volatile economy

Three key elements play an integral role in the success or failure of a project. These three elements are quality, schedule, and **cost**. With our ISO certification goals in mind, Delta has paved the way to ensure a quality design to our Clients while maintaining the schedules of our projects. To ensure an accurate cost estimate, Delta has developed an in-house estimating department to assist our Clients in meeting their budgets on projects.

One of the primary tools that our cost estimating department uses is the company-wide Contact Resource Management (CRM) database. With over 400 names of contractors, suppliers and distributors these contacts provide our office day-to-day prices for steel, masonry, equipment such as air handlers, pumps, and light fixtures, copper, and any other materials necessary for the project.

Our cost estimating department has developed a comprehensive pricing database that is continually updated. This database reflects the latest economic conditions and provides us with a "real-time" cost estimation for our projects. Having this information on-hand allows us to provide accurate estimates easily and efficiently, therefore ensuring our Clients meet their budget constraints.

Delta prepares a comprehensive cost estimate for every project. This estimate, along with the bid results, are tracked and entered into an estimating database. From that database, we can accurately look at pricing trends for projects based on facility type, location, size, and schedule. In a volatile economy, the lack of proper estimating can be disastrous. Delta's cost estimating department can ensure that a project can be constructed within budget.

If you are interested in learning more about Delta's cost estimating department, please contact Robert Harner at (607) 231-6609.

We are a seamless extension of our clients' organizations



184 Court Street
Binghamton, NY 13901
(607) 231-6600
www.deltaengineers.com